On July 1, 2015 a new era in Workforce Development began for the Buffalo and Erie County area. On that day, new legislation under the Workforce Innovation and Opportunity Act (WIOA) of 2014 went into effect. Changes in labor market demand and the absence of a qualified labor pool mandated new approaches to education, skills training, and service delivery. The Workforce Innovation and Opportunity Act (WIOA) replaces WIA and will be in effect for the next five years (2015-2020).

Under WIOA, the local workforce system will continue to be overseen by a private sector-driven board appointed by Erie County Executive, Mark C. Poloncarz and City of Buffalo Mayor, Byron W. Brown. The Buffalo and Erie County Workforce Investment Board (WIB) is charged with developing, coordinating, and overseeing publicly funded workforce development/training initiatives.

WIOA introduces an enhanced system which streamlines access for all individuals of every skill level an opportunity to pursue the skills, training, and education needed to obtain employment that leads to financial stability and economic security. Employers also have the assurance that trained and qualified workers are available to fill their current and future openings.

The “heart” of our workforce system continues to be our One Stop Career Centers. These Centers offer a multitude of resources for job seekers and businesses under one roof. The typical One Stop Career Center serves thousands of individuals who are seeking employment, changing jobs, reentering the workforce, or learning new skills. The One Stop Career Centers are an ideal source for workforce solutions for many local employers.

WIOA also enhanced the current workforce system by mandating greater alignment with regional partners to deliver more comprehensive services to workers, job seekers, and employers. We strive for a more job-driven approach to training and skills development by building closer relationships with key workforce partners, business leaders, labor unions, educational institutions, and non-profits.
CONTENTS

Chairman’s Message ......................... 2
Executive Director’s Message .............. 3
One Stop Career Center Services .......... 5
Health Profession Opportunity Grant ........ 8
Specialized Programs ....................... 9
Youth Services ............................ 11
Business Services .......................... 12
Listing of Employers ....................... 13
Performance By The Numbers ............. 15
Financial Summary ......................... 17
Board of Directors ........................ BACK
On behalf of the Buffalo and Erie County Workforce Investment Board, I am pleased to present our Annual Report for the 2015 – 2016 fiscal year. This year’s report provides a comprehensive overview of the many activities and services we provide to businesses and individuals we serve through our network of One Stop Career Centers. Additionally, we are proud to share our performance data and financial information for that period.

Since our last Annual Report, many things have changed in the realm of national workforce development. The Workforce Investment Act was not re-enacted, but instead replaced with the Workforce Innovation and Opportunity Act of 2014. The new legislation maintains many of the best elements of the original legislation, but address many of the shortcomings inherent in the original act, which was enacted in 1998. Although the name has changed, our mission and responsibility to the community remain the same. That is to maintain and continue to nurture a unified, cost effective, workforce development system that facilitates economic development and business growth.

This past year, we have implemented many new and innovative programs in our One-Stop Career Centers to meet the needs of our job seekers and the businesses we serve. Evolving technologies, employee retirements, business expansions and the introduction of new industries into our region will present many challenges in the years ahead. Developing and maintaining a high quality workforce system will continue to be critical in attracting and retaining business in our region. Our workforce system must continue to be responsive to these needs.

This past year, we have implemented many new and innovative programs in our One-Stop Career Centers to meet the needs of our job seekers and the businesses we serve. By communicating and collaborating with State and local partners, thoughtfully implementing changes resulting from the newly-passed WIOA, and developing strategies that engage populations with significant barriers to employment, we are enabling those we serve in obtaining the skills and expertise needed to achieve self-sufficiency through gainful competitive employment. As a result, local businesses have access to qualified workers and every job seeker has access to meaningful employment. Over the last year, our organization has focused on gaining a better understanding of the needs of business, utilizing their direct input to develop and implement many of our new programs.

As your local WIB, we continue our commitment to meeting and/or exceeding the workforce needs of our local community. We will continue to provide the necessary leadership and direction to ensure that Buffalo and Erie County continue to grow and prosper today and in the years ahead.

Charles G. Jones, Jr., Wittburn Enterprises, Inc.
Buffalo and Erie County Workforce Investment Board Chairman
EXECUTIVE DIRECTOR’S MESSAGE

The One Stop system continues to evolve to meet the changing needs of the job seekers and businesses that we serve. 2016 ushered in the era of the Workforce Innovation and Opportunity Act, which enhances our ability to expand relationships with our partners, with a shared objective of streamlining services and offering easier access to our system resources.

Though unemployment numbers continue to decline in our region due to increased job growth and economic resurgence, the need for the services of the workforce system does not waver. When unemployment rates are low, the amount of federal funding that we receive decreases, so we look for creative ways to serve customers who have greater needs.

2016 accomplishments of the One Stop system include:
• Redesigning training and supportive services policies, resulting in more comprehensive support provided to job seekers.
• Partnering with businesses and organizations to develop unique outreach events to generate interest in emerging careers in our area.
• Collaborating with industry partners, employer groups, and community based organizations to develop training programs that include internships and wages, which enhance the training experience for job seekers, and result in well-trained candidates for businesses.

In 2017, our collaborative efforts will continue, as we work with community partners and stakeholders to expand the reach of the workforce system to provide services to those who need them. We will expand partnerships with businesses, industry groups, and training providers to develop programming with on-ramps to careers in demand industries throughout our region.

We extend our sincere appreciation to County Executive Poloncarz and Mayor Brown for their support, as well as to our Board members, staff, and partners, for their hard work and commitment to serving our customers and meeting the workforce needs of Buffalo and Erie County.

Cordially,

Heather Gresham, Executive Director
Buffalo and Erie County Workforce Investment Board
“When I lost my job, the folks at the ECC North One-Stop center, were invaluable in helping me to secure re-training in a new field. Staff walked me through the necessary steps to finally attend college, and I couldn’t be happier with the results. When I graduate, I’ll finally have the training necessary to land a good job, and I have the One-Stop center to thank for it. Without their help, I never could have done it. Everyone I met was highly professional. I would rate them a ten out of ten.”

– Eric D Shreves
Growing the Economy One Job at a Time
The Buffalo and Erie County area provides one comprehensive One Stop Career Center and four affiliate Job Centers located in Buffalo, Williamsville, and Orchard Park. Two affiliates are staffed and operated by the New York State Department of Labor and two are operated by Erie Community College. Our primary goal is to help the residents of Buffalo and Erie County find employment and assist employers in finding qualified workers.

The Buffalo Employment and Training Center (BETC) is a comprehensive Center that offers comprehensive employment services, training, and career development services. In addition, many network partners who provide valuable support services are conveniently located on site to assist job seekers.

Our experienced staff strives to empower individuals to take the necessary actions to achieve their career goals. The One Stop Career Center and affiliates provide customers with career exploration, assessment tests and tools, career planning, referrals to training opportunities, financial aid assistance, and more. Services are available to job seekers, employers, youth, and those currently employed.

Support Services
Customers enrolled in training, or participating in one of our specialized programs, may be eligible to receive a training allowance to cover transportation costs and may be eligible for daycare assistance through WIOA and/or the Department of Social Services. The Erie County Department of Mental Health provides in-service training to staff and direct referral of customers to services provided by affiliate agencies.

“I appreciate everything my counselor at the Buffalo Employment and Training Center did for me personally and professionally. I have referred many to your offices.”
– Diane D’Amico
Career Center Services Available for Youth

- Leadership Development
- Supportive Services
- Follow-up Services
- Labor Exchange Services
- Financial Literacy Education
- Career Exploration Resources

Career Center Services Available for Employers

- Assistance in finding qualified workers
- Information about training incentives, such as on-the-job training programs (based on worker eligibility)
- Rapid response to mass layoffs and plant closings
- State and/or federally generated Labor Market Information (LMI)
- Test for Adult Basic Education (TABE) testing
- Information on and referral to business start-up, retention, and expansion services
- Hiring events and on-site recruitments
- Industry-specific Pathways programming
- Industry-specific job fairs

COMPREHENSIVE CAREER CENTER

Buffalo Employment and Training Center (BETC)
One Stop Career Center
77 Goodell Street
Buffalo, New York 14203
Phone: (716) 856-5627
betc@wdcinc.org
www.workforcebuffalo.org

ECC One-Stop Career Center
Gleasner Hall, Room 166
6205 Main Street
Williamsville, New York 14221
Phone: (716) 270-4444
Fax: (716) 270-4491
onestop@ecc.edu
www.ecc.edu/onestop

ECC One-Stop Career Center (South Campus)
One-Stop Employment and Training Career Center
4041 Southwestern Blvd.
Orchard Park, New York 14127
Phone: (716) 270-4444
onestop@ecc.edu
www.ecc.edu/onestop

NYS Department of Labor Career Center
284 Main Street
Buffalo, New York 14202
Phone: (716) 851-2600
www.labor.ny.gov

NYS Department of Labor Career Center
4175 Transit Road
Williamsville, New York 14221
Phone: (716) 634-9081
www.labor.ny.gov

AFFILIATE LOCATIONS
"I am writing to give thanks and show my gratitude for the opportunities and assistance I was provided at the Buffalo Employment and Training Center. A big thank you to my Counselor for her persistence in helping me find employment. Thanks to the awesome Career Fair held on April 21st, I landed a position at GEICO. I am forever grateful.

– Sharon Durham
HEALTH PROFESSION OPPORTUNITY GRANT

The Health Profession Opportunity Grants (HPOG) Buffalo, funded by the Administration for Children and Families and U.S. Department of Health and Human Services, recently completed its first year of HPOG 2.0. The grant is a five-year grant with the purpose of training Temporary Assistance for Needy Families (TANF) and other low income individuals for health care jobs that are in demand. HPOG Buffalo is one of 32 grantees across 21 states that were approved for a second five-year period, based on performance.

The five-year goals for the program are:

• Enroll 1100 participants into the program to include 1000 into health-related training programs and 200 into basic skills remediation

• 800 participants will complete training

• 700 participants will be placed into employment

Despite a 6-month funding delay, 67 individuals were enrolled in training between March 1st and June 30th, 2016.

Training has occurred in the following areas:

• Certified Nursing Assistant

• Home Health Aide

• Medical Secretary

• Licensed Practical Nurse

• Registered Nurse

• Pharmacy Technician

Employment placement services take place as participants complete their programs.

A new element of the program has been the addition of a staff Career Pathways Navigator. The Career Pathways Navigator works very closely with the trainees to present the career pathways available. The program is designed to provide training for the participant, thus creating a career pathway toward a higher wage and sustainability. The following is a typical career pathway an individual may pursue:

“Through HPOG, I took part in the LPN program at Erie 1 BOCES. I enjoyed the program and learned a great deal. I received financial assistance to cover the program and program necessities to make it easier for me to concentrate on my studies. As a result of completing the program, I received a great paying job. I am looking forward to continuing my education with Erie 1 BOCES and receiving my RN.”

- Christina Hudson, LPN

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<thead>
<tr>
<th>TITLE</th>
<th>STEP 1</th>
<th>STEP 2</th>
<th>STEP 3</th>
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<tr>
<td>Certified Nursing Assistants</td>
<td>$29,410</td>
<td>$40,810</td>
<td>$69,220</td>
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<tr>
<td>Licensed Practical Nurses</td>
<td>$40,810</td>
<td>$69,220</td>
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<td>Registered Nurses</td>
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* Expected growth for 2012-2022 in Western New York
Source: New York State Department of Labor
SPECIALIZED PROGRAMS

Career Pathways II
The purpose of the Career Pathways II (CP-II) program is to link education and occupational training to subsequent employment through a continuum of instruction combined with integrated support services.

The program serves Temporary Assistance for Needy Families (TANF) recipients between the ages of 18 to 24 who are unemployed or underemployed; recipients who receive Family Assistance and/or Safety Net Assistance without age restrictions; and 16 to 17 year olds who are self-supporting individuals and heads of households who meet TANF 200% of federal poverty guidelines. Our CP-II program consists of first and second tier healthcare occupational training along viable pathways for economic self-sufficiency.

The three training opportunities are designed to create transferable credentials along high demand healthcare occupational pathways. For example, with additional training, participants can become Licensed Practical Nurses or Laboratory Technicians; or they may choose more advanced degree programs to become Registered Nurses, Medical Technologists, or Clinical Laboratory Scientists. A full-time Career Pathways Coordinator assists trainees with the development of an individualized career plan, job placement assistance, and referrals to supportive services to overcome academic and non-academic barriers. Remedial assistance, financial aid for advanced degrees, maintaining current employment while pursuing advanced credentials, and assistance with child care and transportation are a few of the barriers addressed.

During the 2015 – 2016 fiscal year, 36 individuals were enrolled in the program with 33 completing all requirements. Of those completing the program, 22 were placed in employment, resulting in a 67% placement rate. Other job placements are pending.

Steps to Succeed, Steps to Achieve Academy
The Steps to Succeed, Steps to Achieve Academy exists to assist societal re-entry individuals looking to find gainful employment. The program provides assistance in identifying and addressing the unique barriers these individuals face. Workshops and individual mentoring are provided to address the barriers. Partnering employers may be eligible for federal and state incentive programs, including bonding insurance, work opportunity tax credits, on-the-job training funding, and drug testing reimbursement. This fiscal year, 162 individuals completed program requirements. Of those completing the program, 97 were placed in employment resulting in a 60% placement rate. The success of this program was facilitated by a strong working relationship with the Erie County Courts and Probation Department and the NYS Division of Criminal Justice Services, Office of Probation and Corrections.

Trade Adjustment Assistance Program
The Trade Adjustment Assistance (TAA) Program is a federally-funded program that provides a path for employment growth and opportunity to US workers who have lost their jobs as a result of foreign trade. The TAA program seeks to provide these trade-affected workers with opportunities to gain the skills, resources, and support they need to become reemployed.

TAA offers a variety of benefits and services that include job training, job search and relocation allowances, income support, and assistance with healthcare premium costs.

TAA participants come from a variety of backgrounds and industries. Many enter the program with a wide array of skills and experience. The majority of TAA participants who enter the program face similar challenges in obtaining reemployment: no post-secondary degree, job skills solely in the manufacturing sector, and an average age of 46 with more than 12 years of experience in a specific job that may no longer exist. The TAA program has been developed through legislation, regulation, and administrative guidance to best serve the needs of this population. During this fiscal year, 66 individuals were placed in formalized training, with a placement rate of 72%. Other job placements are pending.

Career Navigator Program
The Career Navigator Program is a highly intensive five-day training program focused on assisting long term unemployed professional and semi-professional individuals. The highly interactive program facilitates the development of a team dynamic within the group that continues beyond the completion of the program. Functioning as a mutual support group, job seekers share experiences, offer support, and job leads. Program elements include defining strengths, job seeking strategies, branding and marketing one’s self, communication, decision making, goal setting and accountability. During this fiscal year, the program was sponsored on four occasions with 64 individuals participating.

Suited For Success and Finishing Touches Clothes Closet
Our One Stop Career Centers offer clients access to a stocked Clothes Closet. Donated business apparel is provided at no charge to clients needing proper attire for job interviews. Hundreds of clothing items are distributed annually.
“One of the students who worked closely with our Food Service manager was tremendous and loved the work so much that we hired him part-time while he was in school. He is an excellent employee, possesses great interpersonal skills, and is loved by the entire staff.”

– Pamela Krawczyk, Director, Amherst Center for Senior Services
YOUTH SERVICES

In the 2015-2016 program year, services to In-School and Out-of-School youth were provided through contracts with Catholic Charities of Western New York and The Buffalo Urban League. Services provided to youth are designed to develop and enhance skills needed to attain a high school diploma, high school equivalency, enroll and succeed in post-secondary education, and ultimately obtain employment.

WIOA eligible youth (ages 14-24) enrolled in our youth services program are provided with the following services:

- Assessment of their academic and skill levels
- Development of an Individual Service Strategy for youth that identify an employment goal and achievement objectives
- Preparation for post-secondary educational opportunities

Goals and objectives for youth are addressed through one or more of the following program elements:

- Tutoring, study skills training, and dropout prevention and recovery strategies leading to completion of secondary school or equivalent
- Alternative secondary school services
- Paid and unpaid work experiences that include an academic and occupational education component
- Occupational skills training
- Education and workforce preparation activities
- Leadership development opportunities
- Supportive services
- Links between academic and occupational learning
- Preparation for unsubsidized employment
- Connections to intermediaries with strong links to the job market.

Youth Program by the Numbers (overall):

- 1,092 total youth were served
- 753 youth participated in summer youth employment services
- 208 out-of-school youth were served
- 44 out-of-school youth attained a high school equivalency
- 60 youth attained a recognized credential
- 102 youth entered unsubsidized employment
- 76 youth participated in paid work experience activities

Summer Employment Services:

Summer youth employment services through the New York State Youth Employment Program administered by New York State Office of Temporary and Disability Assistance (OTDA) provide eligible youth with valuable work experience during the summer. The paid work experience is based on individual youth’s interests and aptitudes. The primary goal of this service is to educate youth in important workforce skills and qualities needed to be successful in today’s labor market. Youth worked in not-for-profit and for-profit worksites throughout Erie County as day care and classroom aides, food services workers, clerical support aides, healthcare aides, and pool and grounds maintenance. In addition to work experience, youth may receive tutoring in mathematics, reading and writing, and financial literacy to help maintain academic skills.

Summer Employment Services by the Numbers:

- 753 youth participated in the work experience opportunity
- Summer youth workers earned $759,703 in the program
- Average income per youth was $1,009
- Summer youth participants worked 80,392 hours
- 122 worksites were used and benefited from this service
- 35 youth received tutoring in addition to paid work experience
BUSINESS SERVICES

Directed by industry leaders and working with state and regional partners, our business services team help employers identify cost-effective employment and training solutions. We work to align interagency partnerships and leverage system resources through the New York State Department of Labor and our One-Stop providers. Together, we deliver quality customer service and seamless access to valuable resources.

Connected

Our regional workforce landscape is changing and we’re changing with it. The business services team functions in industry verticals in relationship to New York State’s Regional Economic Development Council’s targeted industry sector strategies. Priority sectors include: Advanced Manufacturing, Agriculture, Energy, Health and Life Sciences, Higher Education, Logistics, Professional Services, and Tourism. Our coordinated efforts ensure a holistic understanding of our local workforce challenges and provides strategic problem solving for short and long term solutions.

Over the last year, our Business Services staff has connected valuable, no-cost resources to more than 2,771 employers. Our valuable workforce solutions include:

- Recruitment of qualified candidates
- On-the-job training assistance
- Industry specific Pathways programming
- Hiring events and on-site recruitments
- Outplacement services and support

In 2016 Business Services worked hard to strengthen employer relationships and partner with business advocacy associations including the Buffalo Niagara Manufacturers Alliance (BNMA), Construction Exchange of Western New York, Women in Construction, Buffalo Niagara Hotel and Motel Association, Buffalo Niagara Partnership (BNP), Invest Buffalo Niagara, and Erie County Industrial Development Agency (ECIDA), to identify skill-gap and training needs. These partnerships drive our Career Pathways programming and assist in creating targeted-curriculum that meet industry needs.

Growth Oriented

Collectively, we provide comprehensive, layered, and coordinated programming that keeps our workforce agile and skilled for a rapidly changing economy. Our workforce resources include On-The-Job training assistance (OJT), Career Navigator, Job Clubs, and Career Pathways programming. In 2016, OJT assistance was provided to train job candidates in the fields of Advanced Manufacturing, Agriculture, Energy, Health and Life Sciences, and Logistics.

Success Focused

Effective programming requires strong community engagement. Business Services is dedicated to bringing occupation training to underserved populations including veterans’ services, immigrant/refugee communities, and the justice involved. Our growing partnerships with organizations such as Adult Career and Continuing Education Services-Vocational Rehabilitation (ACCESS-VR), Buffalo & Employment Training Center (BETC), Buffalo Public School Career and Technical Education (CTE), Buffalo Urban Development Corp (BUDC), Catholic Charities, Gateway-Longview, Center for Employment Opportunities (CEO), Erie 1 BOCES, Goodwill Industries of WNY, Hispanics United, Jewish Family Services, Journey’s End, New York State Department of Labor (NYSDOL), Strikeforce, PIVOT, Veteran’s Health Services, Veteran’s One Stop, and Work Experience Program (WEP) ensures our regional workforce possesses the opportunity to succeed.

<table>
<thead>
<tr>
<th>EMPLOYERS SERVED</th>
<th>EMPLOYERS RECEIVING SERVICES</th>
<th>EMPLOYERS LISTING JOB ORDERS</th>
<th>CURRENT JOB OPENINGS</th>
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<tr>
<td><strong>2015</strong></td>
<td></td>
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<tr>
<td>701</td>
<td>647</td>
<td>1,171</td>
<td>8,359</td>
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<tr>
<td><strong>2016</strong></td>
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<tr>
<td>2,771</td>
<td>2,702</td>
<td>2,055</td>
<td>28,080</td>
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“I truly appreciate the ongoing partnership we have with the Buffalo and Erie County Workforce Consortium team. They have been instrumental in providing the resources we needed to successfully deploy our workforce development pilot program.”

– Lauren Clarke, Lead Development Specialist, Delaware North
The following is a partial list of employers who have utilized our One Stop Career System to help them find qualified employees for their business.

<table>
<thead>
<tr>
<th>Employer</th>
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<tbody>
<tr>
<td>Aakron Rule Corporation</td>
<td>Dimensioned Controls</td>
<td>Interim HealthCare</td>
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<td>ABC-Amega, Inc.</td>
<td>Dunn Tire</td>
<td>Internal Revenue Service</td>
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<tr>
<td>Absolut Care</td>
<td>ECMC</td>
<td>Joe Basil Chevrolet</td>
</tr>
<tr>
<td>Active Workforce, Inc.</td>
<td>Ellicott Development</td>
<td>Kaleida Health</td>
</tr>
<tr>
<td>AMAK Health Care Agency, Inc.</td>
<td>Evans Bank</td>
<td>K-TECHnologies</td>
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<tr>
<td>American Niagara Hospitality (NFNY Hotel Management)</td>
<td>FedX Ground</td>
<td>Liazon Corp.</td>
</tr>
<tr>
<td>Aspire of WNY</td>
<td>Fetch Logistics</td>
<td>Larkin Development Corporation</td>
</tr>
<tr>
<td>Belmont Housing Resource of WNY</td>
<td>Fidelis Care</td>
<td>Lenox Hotel &amp; Suites</td>
</tr>
<tr>
<td>Best Buy</td>
<td>Finishing Trades Institute/ Painters &amp; Allied Trades</td>
<td>Lifetime Service Center</td>
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<tr>
<td>BlueCross BlueShield (HealthNow)</td>
<td>Fisher-Price Mattel</td>
<td>M&amp;T Bank</td>
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<tr>
<td>Brothers of Mercy</td>
<td>Frey Electric</td>
<td>McGuire Group</td>
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<tr>
<td>Buffalo Automation Group</td>
<td>GEICO</td>
<td>MacLean Curtis LLC</td>
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<tr>
<td>Buffalo Marriott Harbor Center</td>
<td>General Mills</td>
<td>Manpower (KeyBank)</td>
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<td>Buffalo Medical Group</td>
<td>GM- Tonawanda Engine Plant</td>
<td>Mansion on Delaware</td>
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<tr>
<td>Buffalo Wire Works</td>
<td>Goodwill Industries</td>
<td>Marrano Homes</td>
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<td>Cabela’s</td>
<td>Goya</td>
<td>MOD-PAC</td>
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<tr>
<td>Catholic Health Services</td>
<td>Greatbatch/Lake Region Medical</td>
<td>MOOG</td>
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<tr>
<td>Community Services for the Developmentally Disabled</td>
<td>Great Lakes Plastic</td>
<td>National Fuel &amp; Gas Company</td>
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<tr>
<td>Courtyard by Marriott Buffalo Downtown/Canalside</td>
<td>Hart Hotels</td>
<td>New York Power Authority</td>
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<tr>
<td>Curbell Medical Products</td>
<td>HDM Hydraulics</td>
<td>Niagara Frontier Transportation Authority</td>
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<td>CVS</td>
<td>Heritage Centers</td>
<td>Niagara Industrial Mechanical</td>
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<td>Delaware North Corporation</td>
<td>Hilton Garden Inn</td>
<td>Niagara Pump</td>
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<td>Dimar Manufacturing</td>
<td>HSBC</td>
<td>Niagara University</td>
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<td>Hyatt Regency</td>
<td>Northtown Auto Group</td>
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<td>Imperial Textile</td>
<td>NYS Department of Transportation</td>
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<td></td>
<td>Independent Health</td>
<td>NYS Unified Court System-8th Judicial District</td>
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"I found the services available to me to be most helpful and never felt that the ECC One Stop at ECC North would ever let me down. Every time I left your center, I felt confident that I was on the right path to employment. Being employed now, I realize how much your service helped me when I needed help. While I hope I never become unemployed again, I do hope if it does happen that the ECC One Stop is open to assist me again.”

– John Krempa
PERFORMANCE BY THE NUMBERS

18,529
Total Active System Participants

9,288
Total Individuals Placed in Jobs

$27,825
Average Annual Salary

456
Individuals Placed in Training

$1,140,597
Cost of Training Provided

$2,501
Average Cost of Training

140
On Site/Off Site Recruitment and Employer Events

31
Employer Rapid Response On-Site Meetings

500
Employee Attendance

Direct assistance provided to businesses experiencing closure or employment reductions

170
Participating Employers

1,821
Public Attendance

339
Participating Employers

5
Job and Career Pathway Fairs

7
Participating Employers

2,248
Public Attendance

5
Business Forums

2,771
Employers Provided Direct Network Services

Data sources:
US Bureau of Labor Statistics
NYS Department of Labor
One Stop Career Centers

System Placement by Gender

Male 43%
Female 57%

System Placement by Ethnicity/Race

White 60%
Black / African American 29%
Hispanic 7%
Asian 2%
Alaskan / American Indian 1%
Hawaiian / Pacific Islander 1%

Training Grants by Industry Sector

43.7%
Healthcare

19.6%
Logistics

18.6%
Professional Services and Tourism

14.5%
Manufacturing

3.6%
Other
Manufacturers rely on quality workers to drive innovation, increase productivity and remain globally competitive. The Buffalo and Erie County Workforce Investment Board has led the charge in working with industry to streamlining skill-based certification programs that address worker shortages. The coordinated efforts of industry, education, social services, and government work to ensure WNY manufacturers have the workforce they need.

– Peter Coleman, Executive Director, Buffalo Niagara Manufacturing Alliance
FINANCIAL SUMMARY

EXPENDITURES 2015-2016

- Career Center Operations: $3,045,154 (29%)
- Youth Program Contracts: $1,154,494 (11%)
- Youth Wage Subsidies: $2,378,219 (23%)
- Other Direct Services: $92,536 (1%)
- Central Operations: $1,724,840 (17%)
- Business and Individual Training Grants/Support: $1,140,597 (11%)
- General and Administrative: $817,025 (8%)

Total Funding: $10,352,865

REVENUE CHANGES 2014-2016

Overall Revenue to support WIB activities, from all sources, was increased by $420,129 from fiscal year 2014 – 2015 to fiscal year 2015 – 2016.
BOARD OF DIRECTORS

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BUFFALO AND ERIE COUNTY
Workforce Investment Board

Funded under the Workforce Innovation and Opportunity Act (WIOA). An equal opportunity employer/program. All One Stop Career Centers are handicapped accessible. Auxiliary aids and services are available upon request to individuals with disabilities. A proud partner of the American Job Center Network.